

July 15, 2019

Dear President Donald Trump, Secretary of Interior David Bernhardt, and Principal Deputy Director U.S. Fish and Wildlife Service Margaret Everson:

As leaders in the business community, we are writing to express our concern with the national delisting of the gray wolf in the contiguous United States.

The Endangered Species Act has been successful in protecting many species crucial to the environment and history of the United States, such as the American Bald Eagle, the Pacific salmon, and the American alligator. The success of the Endangered Species Act hinges on the proper usage of the protections it places on each individual plant or animal. With the delisting of the gray wolf, not only would wolf populations decline, but also the value of the Endangered Species Act would deteriorate.

The Endangered Species Act protects plants and animals, which help sustain priceless resources such as food, medicine, drinking water, flood protection, and recreation. Outdoor recreation provides approximately \$887 billion in annual revenues and employs 7.6 million people directly in the United States, and generates \$125 billion in federal, state and local tax revenue. Wildlife viewing alone generates: \$30 billion in consumer spending on gear and trip-related costs and another \$42 billion in economic ripple effects annually.¹ The long-term health of businesses and industries relies on a well-protected environment.

Conserving the gray wolf, specifically, has positive economic consequences. The gray wolf's reintroduction to Yellowstone National Park in 1995 boosted revenues in local communities by \$10 million annually. Furthermore, a study by University of Montana economists revealed that more than 150,000 people visited Yellowstone specifically because of wolves, people who account for an estimated \$35 million in revenue for the Greater Yellowstone area.²

Other areas have benefited from wolf-specific ecotourism. The International Wolf Center in Ely, Minnesota has brought in as much as \$3 million per year to the small town of Ely.³ In Algonquin Provincial Park in Ontario, Canada, the park's public wolf howls are one of the park's most popular activities, which brought in more than 126,500 people by 2005.⁴ The benefits reaped by these areas and Yellowstone could be experienced by communities, such as those surrounding Rocky Mountain National Park in Colorado or other national and state parks habitats that are suitable for wolves, but only if the wolf is protected while migrating naturally into these areas.

Prematurely delisting the wolf in the contiguous United States will not only affect wolf-related revenue, it could also set a precedent for the removal of other currently protected species. Such a move would effectively erode the power of the Endangered Species Act. The strength of the Act is precisely the reason why wildlife opponents so fiercely oppose it.

Please protect the wolf and the authority of the Endangered Species Act by canceling the proposed delisting of the wolf in the contiguous United States. The wolf is an important species ecologically, culturally, and

¹ Outdoor Industry Association, "The Outdoor Recreation Economy," 2017, <https://outdoorindustry.org>

² Duffield, John W., Chris J. Neher, and David A. Patterson. "Wolf Recovery in Yellowstone: Park Visitor Attitudes, Expenditures, and Economic Impacts." 2008. *Yellowstone Science* 16(1): 20-25.

³ International Wolf Center. *Advancing a World for Wolves: 2004 Annual Report*.

⁴ The Friends of Algonquin Park. *Algonquin Provincial Park, Ontario, Canada: Wolf Howling*.

economically to North America. We owe it to our children and grandchildren to set an example of responsible stewardship for our precious wildlife by protecting the wolf in America.

Sincerely,

Company	Name	Title	City	State
EcoSouth	Joe Cooper	Owner	Huntsville	AL
Fate Brewing Company	Steve McFate	Owner	Flagstaff	AZ
Mother Road Brewing Company	Michael Marquess	Founder and Managing Partner	Flagstaff	AZ
Adventure Out	Cliff Hodges	Owner	Santa Cruz	CA
Betty Belts	Donna von Hoesslin	Owner	Ventura	CA
Calleti Cycles	John Caletti	Owner	Santa Cruz	CA
ChampionScott Partners	Anthony Scott	President and Co-Founder	Palo Alto	CA
Cubizm	Bruce Yandell	President	San Carlos	CA
Dry Creek Enterprises	Bryan Gieser	Owner	Napa	CA
Good Solutions Group	Shari Boyer	CEO	Pasadena	CA
Horny Toad	Gordon Seabury	CEO	Santa Barbara	CA
MacGillivray Freeman Films	Greg MacGillivray	Chairman	Laguna Beach	CA
Patagonia	Rick Ridgeway	VP, Environmental Affairs	Ventura	CA
prANA	Kat Guay	Marketing Manager	Carlsbad	CA
Pura Vida Bracelets	Griffin Thall	Founder, CEO	La Jolla	CA
Rockwell Chiropractic Office, Inc.	C. Mark Rockwell	Owner	Penn Valley	CA
SAGE Wildlife Biology LLC	Renee Owens	President	Alpine	CA
STM Bags	Adam Ziegelman	VP	Poway	CA
Surfclass	Chipper Bro Bell	Owner/Founder	Ventura	CA
The Mountain Lab	Scott McGuire	President	Mammoth Lakes	CA
The Nielsen Company	Kenji Haroutunian	VP	San Juan Capistrano	CA
The Refill Shoppe	Michelle Stevens	Owner	Ventura	CA
Wild Places, LLC	Steve Barker	Principal	Elfin Forest	CA
ChampionScott Partners	Anthony Scott	President and Co-Founder	Palo Alto	CA
American Recreation Products	Casey Hofmann	CFO	Boulder	CO
Backpacker's Pantry, Inc.	Rodney Smith	President	Boulder	CO

BlueChannel	Paul DeCrette	President	Steamboat Springs	CO
Dinkum Systems	John Mans and Andi Lucas	Founder & CEO, COO	Boulder	CO
ecoditty	Jennie Hammers	Owner	Nederland	CO
Fishpond Inc	John Le Coq	Founder and CEO	Dillon	CO
Great Plains Mountain Stuff	Leta Sharpe	Owner	Boulder	CO
La Sportiva	Jonathan Lantz	President	Boulder	CO
Leisure Trends Group	Joy Spring	Chairman/Principle	Boulder	CO
Momentum	Kevin and Jenny Napatow	Owners	Boulder	CO
Peacock Designs	Pete Peacock	Peacock Designs	Gunnison	CO
Sanitas Sales Group	Keith Reis	Founder and owner	Boulder	CO
Silverton Mountain	Jen and Aaron Brill	Founders and Owners	Silverton	CO
Taiga Company	Julie Urlaub	Managing Partner	Golden	CO
Timberline Events	Paul Vanderheiden	Owner/Race Director	Englewood	CO
Natural Habitat Adventures	Court Whelan, Ph.D.	Director of Sustainability and Conservation Travel	Boulder	CO
Prai Beauty Group	Cathy Kangas	CEO & Founder	New Canaan	CT
Sustainable Futures	William Snape	Principal	Washington	DC
Wild Mint	Hannah Helsabeck	CEO & Founder	Plantation	FL
Barrett Rand Corporation	Frank Buonanotte	CEO	Atlanta	GA
Natural Investments LLC	Michael Kramer	Managing Partner	Kona	HI
Steel Cow Gallery	Valerie Miller	Owner/Artist	Waukon	IA
Dutcher Film Productions	Jim and Jamie Dutcher	Owners	Sun Valley	ID
Morning Star Lanyards	Lynda MacButch	Owner	Pocatello	ID
Sun Valley Trekking	Francie St. Onge	Owner	Hailey	ID
Blue Heron Productions	Eileen B. Sutton	President	Chicago	IL
JoGree Productions.	Joe Greg	V.P.	Chicago	IL
Endangered Species Chocolate LLC	Curt Vander Meer	CEO	Indianapolis	IN
Patachou	Martha Hoover	President	Indianapolis	IN
Print my Threads	Kyle Robinson	Owner	Flatwoods	KY
CGPR LLC	Chris Goddard	President	Marblehead	MA
J. Leydon Design	Janet Leydon	Owner	Boston	MA

Osmium Men's Clothing	Mark Paigen	Owner	Stoneham	MA
Polartec, LLC	Gary Smith	CEO	Lawrence	MA
Rising Tide Associates	David Costello	Principal	Marblehead	MA
Oga Tool	Nanette Oggiono		Upton	MA
Juniper Blue DBA Clover Creek	Kirsten A. Sternlieb	Owner, President	Pittsfield	MA
Roger Telschow	Ecoprint	President	Silver Spring	MD
Astrum Brands Group	Sven Lee	CEO	Portland	ME
Atayne	Jeremy Litchfield	CEO	Brunswick	ME
Baxter Brewing Co	H. Luke Livingston	Founder/ President	Lewiston	ME
Bella Luna Toys	Sarah Baldwin	President	Rockland	ME
Black Bear Brewery	Tim Gallon	Owner	Orono	ME
BSA Environmental Consulting	Barbara S Arter	Owner and CEO	Steuben	ME
Grandy Oats	Aaron Anker	Chief Granola Officer	Brownfield	ME
Green Clean Maine	Joe Walsh	Owner/President	Portland	ME
Gulf of Maine Bookstore	Gary Lawless	Co-Owner	Brunswick	ME
Penobscot Solar Design	Daryl DeJoy	Owner	Penobscot	ME
The Advertising Specialists	Daniel Tandy	VP	Bangor	ME
The Liberal Cup	Geoff Houghton	Owner	Hallowell	ME
Thornton's Car Clinic	John Thornton	Owner	Litchfield	ME
Trailspace.com	Alicia and Dave McCleay	Owners	Belgrade Lakes	ME
Cornershop Creative	Lesley Molecke	Chief Relationship Officer	Ann Arbor	MI
Jolly Pumpkin Artisan Ales	Ron Jeffries	Founder	Dexter	MI
The Miller Law Firm	Powell Miller	CEO	Rochester	MI
Resurrection Farm Photography	Diana Duffy	Owner	East Tawas	MI
Bryant Lake Bowl, Barbette, Red Stag Supperclub, Pat's Tap, Bread and Pickle, Tiny Diner, Gigi's Cafe	Kim Bartmann	Owner	Minneapolis	MN
Catch It	Brad Yaritz	Owner	White Bear Lake	MN
Chowgirls Killer Catering	Heidi Andermack	CFO	Minneapolis	MN
Contempl8	Christopher Loch	Owner	Minneapolis	MN
EnergyScapes	Douglas Owens-Pike	President and Chief Ecological Officer	St. Paul	MN
Local Roots Landscapers	Meredith Cooley	Owner	St. Paul	MN
Loll Design	Greg Benson	CEO	Duluth	MN

Mother Earth Gardens	Karen O'Connor and Paige Pelini	Owners	Minneapolis	MN
Northern Sun Merchandising	Scott Cramer	Owner	Minneapolis	MN
Pure Soap Flake Company	Claire Jones	Owner	Pine River	MN
The Bulldog N.E.	Amy Rowland	Owner	Minneapolis	MN
A B Backstrom Software Design, Ltd	Adam Backstrom	President	Saint Paul	MN
The BA Group	Terrill Herbig	President	Northfield	MN
Next Innovate!	G Strand	Principal	Minneapolis	MN
Burwell-Sleem Enterprises	Nancy Burwell-Sleem	CEO	Lebanon	MN
Ann E. Boekhoff. MA LP PA	A.E. Boekhoff. MA LP PA	Owner	Saint Paul	MN
Earth Is Our Home Soil Consulting	Jim Etzel	Owner	Hackensack	MN
rusty nail woodcraft	ben pawlak	owner	minnetonka	MN
KMT Communications	Jane Norling	Owner	Minneapolis	MN
Meridian Enterprises Corporation	Samuel G. Toumayan	President	St. Louis	MO
Clear Lines Editing and Writing Services	Ilona Popper	Owner	Jardine	MT
D.A. Davidson	Nathan Pund	Managing Director	Great Falls	MT
Gray Wolf Cabin Rental	Christy Gerrits	Owner	Silver Gate	MT
Log Cabin Café	Laurie Hinck	Owner	Silver Gate	MT
Silvertip Mountain Center	Jay Schifferdecker	Owner	Silver Gate	MT
The Wild Side Tours and Treks	Linda Thurston	Owner	Gardiner	MT
Wild Bear Adventures	Barbara O'Grady	Co-Owner	Gardiner	MT
Krull and Company	Pete Krull	President and Founder	Asheville	NC
Grassroots Outdoor Alliance	Roanne Miller	President	Asheville	NC
Photo Ark	Joel Sartore	Founder	Lincoln	NE
Badrick's Skincare Inc	Matthew Dank	CEO & Co-Founder	Ridgewood	NJ
Matthew Dank Law	Matthew Dank	Founder & Director	Ridgewood	NJ
Design Trading Collaboratve	Kathryn J Miller, PhD PCC	Senior Partner	Placitas	NM
Goodman Realty	Gary Goodman	Owner & President	Albuquerque	NM
Marble Brewery	Ted Rice	Brewmaster, Partner	Albuquerque	NM
Outside Magazine	Larry Burke	CEO	Santa Fe	NM
Santa Fe Walkabouts	Sue Mally	Owner	Santa Fe	NM
Southwestern Light	Rebecca Parsons	Owner	Santa Fe	NM
Stone Age Climbing Gym	Bryan Pletta	President	Albuquerque	NM

Tractor Brewing Company	David Hargis	Brewmaster	Albuquerque	NM
Uncharted Outposts	Chip Cunningham	Owner & Founder	Santa Fe	NM
Rebecca Harmon Walding	Becky Walding	owner	Cerrillos	NM
Hawkpoint Environmental Consulting, LLC	Peter David	President	Albuquerque	NM
A. Linder Associates	Adria linder	President	Larchmont	NY
Acorn Designs	Steve and Anne Sierigk	Founder and Owner	Trumansburg	NY
Andrew Zuckerman Studio	Andrew Zuckerman	Owner	New York	NY
Birchyard	Billy Van Jura	Owner	Poughkeepsie	NY
Ecobags	Sharon Roe	CEO & Founder	Westchester	NY
EcoPlum	Gia Machlin	President & CEO	New York	NY
Fabled Frog Soap	Kimberly Merenz	President and CEO	Richmondville	NY
Home Green Home	Joe Nolan	President	Ithaca	NY
Little Cupcake Bakeshop	Massimo LoBuglio	Owner	New York	NY
Moxie Bookkeeping Service	Ean Murphy	Owner	New York	NY
Mr. Ellie Pooh	Dr. Karl Wald	President and Founder	Brooklyn	NY
On Belay Business Advisors	Ajax Greene	Founder and CEO	Gardiner/New Paltz	NY
Pachner and Associates, LLC Insurance Brokers and Consultants	Don Pachner	President	Bedford	NY
Pioneer Millworks	Jonathan Orpin	Founder & President	Farmington	NY
Pure Environment	Steven Brescia	Executive VP	New York	NY
RESTORE Clothing	Anthony Lilore	Owner	New York	NY
Tom Sachs Studio	Tom Sachs	Owner	New York	NY
	Eric Goode	American Hotelier and restaurateur	New York	NY
Runner Girl Races	Kristin Moehl	Owner	Boulder	OC
Victoria Resources	Earl Smith		Norman	OK
Victoria Resources LTD	Elaine Bontempi, PhD	Instructional Design Consultant	Norman	OK
Back to the Roots landscaping	Jeremy Hall	Owner	Eugene	OR
Bambu Home	Jeff Delkin	Owner and Co-Founder	Portland	OR
Ben Moon, MoonFoto	Ben Moon	Owner, Photographer, Filmmaker	Portland	OR
Bicycle Way of Life	Matthew Ritzow	GM Partner	Eugene	OR
Bitterroot	Lauren Rihr	Marketing Director	La Grande	OR
Botanical Craft	Dustin McCluskey	President and Owner	Portland	OR

Café Mam	Dazzia Szczepaniak	Director of Operations	Eugene	OR
Capella Market	Mark Lew	Owner	Eugene	OR
Expressions Salon	Kimberly Rose	Esthetician	La Grande	OR
Fresh Ink	Beven Byrnes	Owner	Portland	OR
GladRags	Tracy Puhl	Owner	Portland	OR
Java Jacket	Colleen Sorenson	CEO	Portland	OR
Keen, Inc.	Chris Enlow	Corporate Social Responsibility Manager	Portland	OR
Laurelwood Brewing Company	Michael De Kalb	Owner	Portland	OR
Mark Gamba Photographs	Mark Gamba	Owner	Milwaukee	OR
Mountain Rose Herbs	Shawn Donnille	VP	Eugene	OR
Natural Choice Directory	Larry K. Fried	Publisher	Willamette Valley	OR
New Energy Works Timberframers	Jonathan Orpin	Founder & President	McMinnville	OR
New Outlook Financial	Charles Carroll	Principal	Portland	OR
Ninkasi Brewing Company	Nikos Ridge	CEO	Eugene	OR
Northwest Content	Nan Devlin	Principal	Portland	OR
Northwest Portland Hostel	Jim Kennett	CEO	Portland	OR
One on One Pilates	Linda Kohl	Owner	Portland	OR
Portfolio 21	John Streur	President	Portland	OR
Quick Feat International	Glenn Willard	Managing Partner	Bend	OR
River Jewelry	Reed Wilson	Owner	Corvallis	OR
River Trail Outfitters	Frank Armendariz	Owner	Eugene	OR
Roots Realty	Michele Gila	Owner	Portland	OR
Ruff Wear Inc.	Patrick Kruse	Founder	Bend	OR
Shape with Phil, Inc.	Phil Mandel		Portland	OR
Shen Men Feng Shui Consulting	Bette Steflik	Owner	Portland	OR
Spiritwind Communications	Diana Byrnes	Owner	Portland	OR
Sympatico	Rose Gerstner	Owner	Jacksonville	OR
Tactics	Bob Chandler	Owner	Eugene	OR
Thangka Conservation	Susan Bennett	Owner	Portland	OR
Treecycle	Erich Degner	CEO	Sherwood	OR
Under Solen Media	Emily Nuchols	Owner	Portland	OR
Waypoint Outdoor	Jim Purdy	President	Seattle	OR
West Wind Forest Products	Deborah and Peter Noble	Owners	Eugene	OR
Yala Designs	Nancy Morgan	Founder & President	Ashland	OR

Dansko	Mandy Cabot	CEO	West Grove	PA
Natures beauty inc.	Julie Hansen	Ms	Freeman	SD
Texas Wildlife Advocates	Scott Moorman	COO / Project Coordinator	San Antonio	TX
Black Diamond Equipment	Peter Metcalf	CEO	Salt Lake City	UT
Petzl America	Nazz Kurth	President	Clearfield	UT
Wasatch Touring	Charlie and Dwight Butler	Co-owners	Salt Lake City	UT
Building Energy	Scott Gardner	President	Williston	VT
Champlain Center for Natural Medicine	Michele Star	Business Manager	Shelburne	VT
Covered Bridge Craft Brewery	Curt Cuccia	President	Lyndonville	VT
The Alchemist Brewery	Jennifer Kimmich	Co-Owner	Waterbury	VT
Vermana Herbals	Carly Harrison	Owner	Burlington	VT
Way Out Wax	James Rossiter	Founder & CEO	North Hyde Park	VT
Champlain Center for Natural Medicine	Dr. Bill Warnock	Founder	Shelburne	VT
Under The Weather Pet, LLC	Kirsten A. Sternlieb	Business Development Consultant	Williston	VT
Art of the Table	Dustin Ronspies	Owner	Seattle	WA
Backcountry Essentials	Chris Gerston	Owner	Bellingham	WA
Big Dipper Wax Works	Brent Roose	Owner	Seattle	WA
Blossom Grocery	Brian Kvistad	Owner, Operator	Lopez Island	WA
Calyx	Heidi Siegelbaum	Owner	Seattle	WA
Chinook Compost Tea	Howard harrison	Owner	Redmond	WA
Duct Tape then Beer	Becca Cahall	Owners	Seattle	WA
Exped	Kaj Bune	Director of Marketing, USA	Seattle	WA
Greenhome Solutions LLC	Tyler and Cameron Reith	Owners	Seattle	WA
Highwater Farms	Nicholas Browne	Owner	Shelton	WA
Kulshan Brewing Company	David Vitt	Founder/CEO	Bellingham	WA
Last Word Books	Sky Cosby	Owner	Olympia	WA
Northwest Mountain School	John and Olivia Race	Owners and Guides	Leavenworth	WA
Perpetual Motion NW	David Egan	Owner	Fall City	WA
Satch & Sol	Susan Bell	Owner	Seattle	WA
Schoeller Textil USA	Shannon Walton	PR and Marketing Director	Seattle	WA

Sound Native Plants	Ben Alexander	President	Olympia	WA
Zumiez	Tom Champion	Chairman	Lynnwood	WA
A Victorian Swan on Water	John Ouellette	Owner	Stevens Point	WI
Animaashi Sailing Company	Paul J. Bratti	Co-Owner	Bayfield	WI
Big Bear Hideaway	Joe and Mary Hovel	Owners	Boulder Junction	WI
Clover Meadow Winery	Alexia Gannon	Owner	Shell Lake	WI
Door County Kayak Tours, LLC	David Rack	Owner	Fish Creek	WI
Evensong Spa	Druellen Kosti	Spa Director	Green Lake	WI
Gannon Contracting	Jason Gannon	Owner	Shell Lake	WI
Joe's Pasty Shop	Jessica Lapachin	Owner	Rhineland	WI
Sierra Magazine	Kristi Rummel	National Advertising Director	Wilton	WI
Skeleton Crew, LLC Entertainment	Pete Nelson	President	Madison	WI
The Inn on Madeline Island	Susan Hartzell	Proprietor	La Pointe	WI
Animaashi Sailing Company	Paul J. Bratti	Co-Owner	Bayfield	WI
Big Bear Hideaway	Joe and Mary Hovel	Owners	Boulder Junction	WI
Clover Meadow Winery	Alexia Gannon	Owner	Shell Lake	WI
Door County Kayak Tours, LLC	David Rack	Owner	Fish Creek	WI
Evensong Spa	Druellen Kosti	Spa Director	Green Lake	WI
Gannon Contracting	Jason Gannon	Owner	Shell Lake	WI
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